



PROCSA
Professional Consultants Services Agreement Committee



(Professional Consultants Services Agreement Committee)

CORPORATE TRAINING FOCUSED ON RESULTS

www.contractsondemand.co.za

PROCSA WORKSHOP ON THE NEW PROFESSIONAL AGREEMENTS

This Workshop has been organised to provide Professionals in the Building & Construction Industry with a detailed understanding of the application of the new Professional Agreements.

It will also provide invaluable knowledge about the Stages of Work and the Roles and Responsibilities of the members of the Professional Team.

The Speakers are all well known and respected Professionals in the industry, who have a wealth of experience in applying their knowledge to maximise profitability.

Included in the price of the Workshop is an annual subscription to the PROCSA Electronic Service worth R947

PROCSA WORKSHOP ^(SW4) Cape Town 2010

18th November 2010

Venue:	Edward Nathan Sonnenbergs - Attorneys 1 North Wharf Square Lower Loop Street Foreshare Cape Town 8001
Time:	10h00 to 17h00
Networking Buffet Lunch:	13h00 to 14h00
Provided:	Workbook per Delegate Attendance Certificate per Delegate for CPD Points where applicable.
Registration of Delegates:	On a first-come-first-serve basis

Delegates will:

- Understand more about the application of the PROCSA Terms & Conditions & Addenda Documents
- Become more knowledgeable regarding the PROCSA "Scope of Services" Documents
- Receive invaluable advice relative to 'Stages of Work' as detailed in the PROCSA Matrix Document
- Learn how to define the Roles and Responsibilities on particular Projects
- Learn how to use the PROCSA Electronic Service
- Learn how to maximize your fees
- Have the opportunity to ask the experts pertinent questions
- Network with potential Clients and future colleagues

Who Should Attend:

- *Clients / Employers*
- *Principal Agents*
- *Principal Consultants*
- *Architects*
- *Consulting Engineers*
- *Project Managers*
- *Quantity Surveyors*
- *Government Departments*
- *Building Contractors,*
- *Building Sub-contractors.*

Workshop Programme

Start 10h00 Introduction **Adrian Michie**
Contracts On-Demand **10min**

10h10-10h45
PROCSA Organisation & History **Speaker: Charles Israelite**
(PROCSA) **35min**

Executive make-up
Development of Documents
Document Editions
Future Plans
The PROCSA Website

10h45 -11h30
PROCSA Documents and their use **Speaker: Stan Segal**
(Segal Architects) **45min**

Terms & Conditions
Scope of Services

Tea 11h30-11h45

11h45 -12h30
The Matrix Document & Stages of Work **Speaker: Charles Israelite**
(SIP Project Managers) **45min**

Use of the Matrix Document
Stages of Work

12h30 -13h00
The PROCSA Electronic Service (PES) **Speaker: Cliff Hayim**
(Contracts On-Demand) **30min**

Contracts On-Demand Electronic Service (CODES)
PES Use

Networking Buffet Lunch 13h00-14h00

AFTERNOON – THE PROFESSIONAL ROLES

14h00 -15h00
Role of the Employer / Development Manager **Speaker: Ian Alexander**
(SAIA) **60min**

Relationships
Responsibilities
Some recommended procedures
State (CIDB) vs Private Sector Approach

Tea 15h00 -15h15

15h15 -16h15

Roles of the Project Manager, Principal Agent and Principal Consultant

Speakers: Charles Israelite & Stan Segal
60min

Relationships
Responsibilities
Some recommended procedures

16h15 -16h45

Panel Questions & Answers

30min

Note: 5 to 10 minutes in each section will also be devoted to Questions & Answers.

16h45 -17h00

Closing

Adrian Michie

15min

Speakers:

The Workshop Speakers were selected for their extensive knowledge and experience in the application of Professional Agreements and in particular, the new PROCSA Documents. Most of the Speakers are Members of the PROCSA Executive.

Investment:

Cost: R 2 995,00 per Delegate (excl. VAT).

Duration: Full day

Workshop Fee Includes: Workbook providing comprehensive documentation, a Certificate of Attendance. Networking Lunch Buffet, an annual subscription to the PROCSA Electronic Service and a copy of the PROCSA Terms & Conditions Document.

CPD Points: The Workshop qualifies for CPD points from the following: ASAQS, SAIA, CESA, ACPM.

Multiple Delegate Discounts: Registration of more than two Delegates from one company, attract discounts.

Early Bird Offer

Companies that book before 31st July 2010 will enjoy a discount of R495 per Delegate.

For registration, please
e-mail us on: contractsondemand@mweb.co.za
or call us on: +27 087 940 9656

The Organisations offering this Workshop

PROCSA:

Professional Consultants Services Agreement Committee publishes the Client/Consultant Professional Services Agreement comprising of a suite of documents prepared to regulate the terms of engagement between the client and the consultants. It was compiled in the interests of standardisation and good practice in the construction industry on a mandate from its following constituent bodies: AAQS, ACPM, ASAQS, CESA, SABTACO, SAIA, SAPOA.

Edward Nathan Sonnenbergs:

Edward Nathan Sonnenbergs is one of the leading law firms in South Africa. The company has an extensive blue-chip client base of major domestic and international clients, banks, financial institutions, state authorities and Building and Construction organisations. Its wealth of experience in Building and Construction enables it to assist with your own unique business challenges and other issues that require legal insight and advice.

Contracts On-Demand:

Contracts On-Demand is a leading company in the organization, management, marketing and selling of Contractual Training Workshops for the Building and Construction Industry. The company also develops and runs Contractual Electronic Services, including the JBCC and PROCSA Electronic Services.